

# First Six Months of Fiscal 2025 Results Briefing

## Results, Forecasts

November 1, 2024

**Nisshin Seifun Group Inc.**



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# 1. First Six Months of Fiscal 2025 Results (1)

	(100 millions of yen)	First Six Months of Fiscal 2024 Results	First Six Months of Fiscal 2025 Results	YoY difference	YoY change	Forecasts difference (July Release)	Forecasts change (July Release)
Net sales [Overseas sales]		<b>4,269</b> [1,324]	<b>4,295</b> [1,372]	+26 [+48]	+0.6% [+3.6%]	(5) –	(0.1%) –
Flour Milling		2,278	2,287	+10	+0.4%	–	–
Processed Food		992	1,019	+28	+2.8%	–	–
Prepared Dishes and Other Prepared Foods		781	785	+5	+0.6%	–	–
Others		219	203	(16)	(7.3%)	–	–
Operating profit [Overseas operating profit]		<b>255</b> [78]	<b>260</b> [94]	+5 [+16]	+2.0% [+19.9%]	+5 –	+2.0% –
Flour Milling		147	155	+7	+5.1%	–	–
Processed Food		47	39	(8)	(16.3%)	–	–
Prepared Dishes and Other Prepared Foods		34	34	+0	+0.1%	–	–
Others		26	32	+7	+25.8%	–	–
Adjustments*		1	(0)	(2)	–	–	–
Ordinary profit		<b>265</b>	<b>271</b>	+6	+2.1%	+6	+2.2%
Profit attributable to owners of the parent		<b>184</b>	<b>204</b>	+19	+10.4%	+4	+1.8%

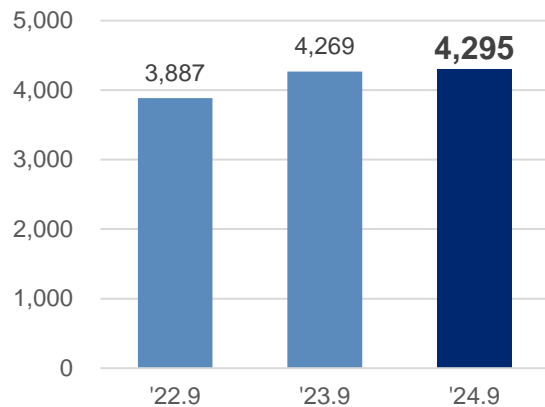
\* Includes elimination of intersegment transactions, among other adjustments

\* Figures rounded to the nearest 100 million yen.

# 1. First Six Months of Fiscal 2025 Results (2)

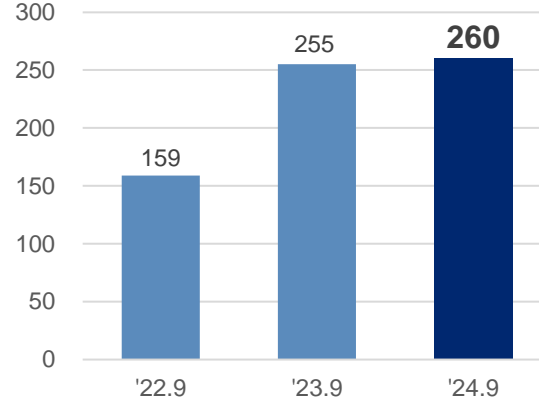
## Net sales

(100 millions of yen)



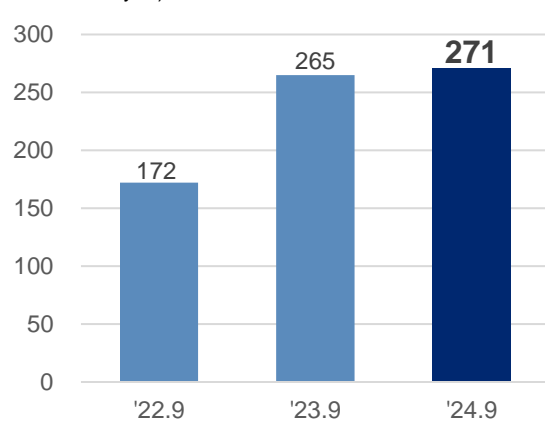
## Operating profit

(100 millions of yen)



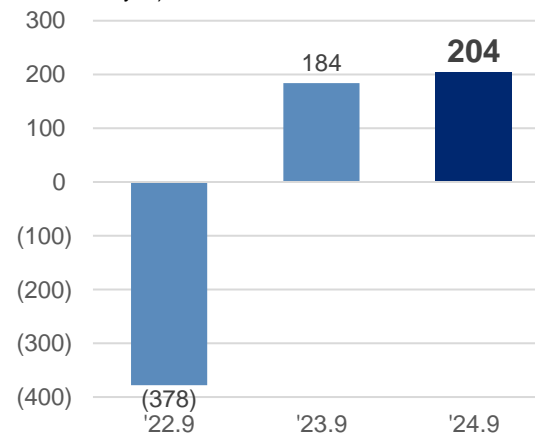
## Ordinary profit

(100 millions of yen)



## Profit attributable to owners of the parent

(100 millions of yen)



- Net sales **increased** mainly due to higher shipments and the effect of foreign currency translation in the overseas flour milling business and increased sales in the yeast and biotechnology business.
- Operating profit **increased** chiefly due to solid performance in the overseas flour milling business and mesh cloth business despite continued rises in cost in each business, including raw materials, transportation, and labor costs.

Net sales:	YoY change	+0.6%
Operating profit:	YoY change	+2.0%
Ordinary profit:	YoY change	+2.1%
Profit attributable to owners of the parent:		
	YoY change	+10.4%

\* Figures rounded to the nearest 100 million yen.

## 2. Analysis of Segment Results (1)

### Analysis of Net Sales (YoY Difference)

#### Flour Milling

**+1.0 billion yen**

Domestic wheat flour shipments (up 2% year on year)	+19
Flour price revisions accompanying revised wheat prices, others	(37)
Bran prices	+0
Overseas sales	+28

#### Processed Food

**+2.8 billion yen**

Processed food sales	+17
Household-use flour sales	+1
Prepared mix product sales	+4
Pasta-related sales	+8
Frozen food sales	+0
Overseas processed food sales	+8
Others	(4)
Oriental Yeast sales	+22
Nisshin Pharma sales	(11)

#### Prepared Dishes and Other Prepared Foods

**+0.5 billion yen**

Prepared dishes and other prepared foods sales	+5
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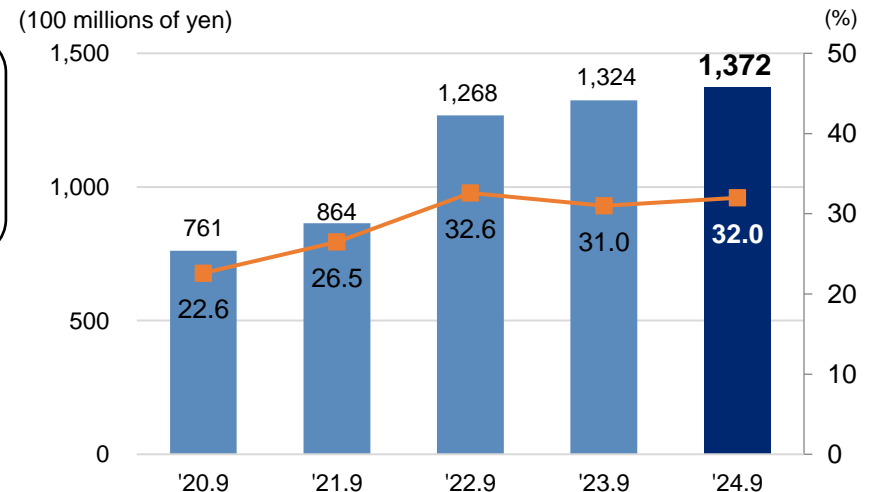
#### Others

**(1.6) billion yen**

NBC Meshtec sales	+13
Facility construction sales, others (Nisshin Engineering, others)	(29)

#### [Ref.] Overseas sales

\* Line graph indicates overseas sales ratio



## 2. Analysis of Segment Results (2)

### Analysis of Operating Profit (YoY Difference)

(100 millions of yen)

#### Flour Milling

**+0.7 billion yen**

Domestic wheat flour shipment volume	+3
Sales expansion costs	(2)
Bran prices	+0
Cost related and others	(7)
Overseas operating profit	+13

#### Processed Food

**(0.8) billion yen**

Shipment volume	+2
Sales expansion costs	(2)
Cost related and others	(8)
Overseas operating profit (incl. Oriental Yeast, Nisshin Pharma exports)	(0)

#### Prepared Dishes and Other Prepared Foods

**+0 billion yen**

Sales	+1
Cost related and others	(1)

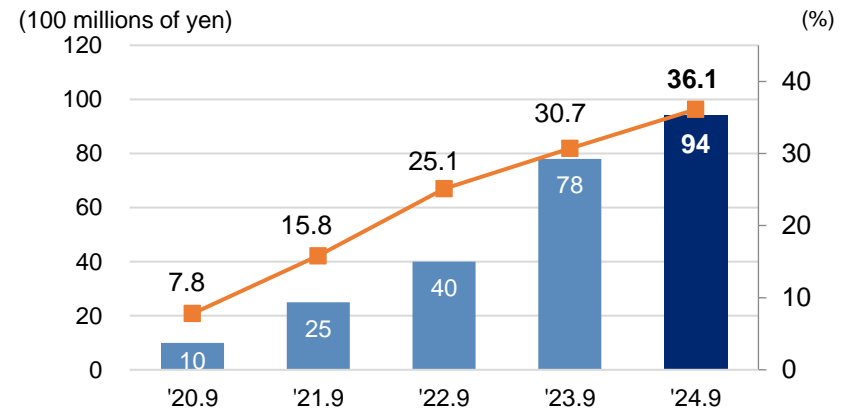
#### Others

**+0.7 billion yen**

Sales	+5
Cost related and others	+2

#### [Ref.] Overseas operating profit

\*Line graph indicates overseas operating profit ratio



### 3. Non-operating Income (Expenses) / Extraordinary Income (Losses) (Results)

(100 millions of yen)

	First Six Months of Fiscal 2024 Results	First Six Months of Fiscal 2025 Results	YoY difference	Comments
[Non-operating Income (Expenses)]				
Net financial income	(4)	(0)	+4	
Share of profit (loss) of entities accounted for using equity method	7	10	+3	
Others	7	0	(7)	
Total non-operating income (expenses)	10	11	+1	

[Extraordinary Income (Losses)]				
Gain on sales of investment securities	3	43	+39	Difference in the sale of cross-shareholdings
Impairment loss	(13)	(1)	+12	(Fiscal2024) Closure of plants in the yeast and biotechnology business
Others	(2)	(2)	(0)	
Total extraordinary income (losses)	(11)	39	+51	

\* Figures rounded to the nearest 100 million yen.

## 4. Statements of Cash Flows (Results)

(100 millions of yen)

	First Six Months of Fiscal 2024	First Six Months of Fiscal 2025		YoY difference	
		Results	Highlights		
Cash and cash equivalents at beginning of period	830	1,077		+247	Cash on hand* 1,095
Cash flows from operating activities	338	318	Profit before income taxes +310 Depreciation and amortization +115 Decrease in working capital +20 Income taxes paid (29)	(20)	
Cash flows from investing activities	(138)	(147)	Capital expenditures (payment basis) (201) Proceeds from sale of investment securities +45	(9)	
Cash flows from financing activities	(150)	(196)	Cash dividends paid (71) Decrease in short-term borrowings (for working capital), etc. (96)	(46)	
Effect of exchange rate changes on cash and cash equivalents	17	(8)		(25)	
Net increase (decrease) in cash and cash equivalents due to changes in accounting period of consolidated subsidiaries	—	0		0	
Cash and cash equivalents at end of period	897	1,045		+148	Cash on hand* 1,053

\* Cash on hand includes deposits exceeding 3 months and operating bonds

	First Six Months of Fiscal 2024 Results	First Six Months of Fiscal 2025 Results	YoY difference	Highlights
Capital expenditures (construction basis)	121	176	+55	Establishment of the Mizushima plant
Depreciation and amortization	111	115	+4	

\* Figures rounded to the nearest 100 million yen.



## 5. Fiscal 2025 Forecasts (1)

- Net sales are expected to **increase** chiefly due to the effect of foreign currency translation in the overseas flour milling business and higher shipments in the mesh cloth business despite the effect of cuts in flour prices due to wheat price revisions in the domestic flour milling business.
- Operating profit is expected to **increase**, mainly due to an increase in profit in the overseas flour milling business, processed food segment, and prepared dishes and other prepared foods businesses, as well as higher shipments in the mesh cloth business, despite a decrease in profit in the domestic flour milling business.
- The forecast for profit attributable to owners of the parent has been **revised upward** due to a planned reduction in cross-shareholdings.

(100 millions of yen)	First Six Months of Fiscal 2024 Results	First Six Months of Fiscal 2025 Results	YoY difference	YoY change	Forecasts difference (July Release)	Forecasts change (July Release)
Net sales	<b>8,582</b>	<b>8,700</b>	<b>+118</b>	<b>+1.4%</b>	–	–
Overseas sales [Overseas sales ratio]	2,682 [31.3%]	2,851 [32.8%]	+169	+6.3%	–	–
Operating profit	<b>478</b>	<b>510</b>	<b>+32</b>	<b>+6.7%</b>	–	–
Overseas operating profit [Overseas operating profit ratio]	155 [32.5%]	186 [36.5%]	+31	+19.7%	(2)	(1.1%)
Ordinary profit	<b>500</b>	<b>530</b>	<b>+30</b>	<b>+6.0%</b>	–	–
Profit attributable to owners of the parent	<b>317</b>	<b>390</b>	<b>+73</b>	<b>+22.9%</b>	<b>+10</b>	<b>+2.6%</b>

\* Figures rounded to the nearest 100 million yen.

## 5. Fiscal 2025 Forecasts (2)

### Net Sales by Segment

(100 millions of yen)

	Forecasts	YoY difference
Flour Milling	<b>4,620</b>	<b>+38</b>
Processed Food	<b>2,080</b>	<b>+69</b>
Prepared Dishes and Other Prepared Foods	<b>1,540</b>	<b>+4</b>
Others	<b>460</b>	<b>+6</b>
<b>Total</b>	<b>8,700</b>	<b>+118</b>

(100 millions of yen)

<b>Flour Milling</b>	<b>+3.8 billion yen</b>
Domestic wheat flour shipments (up 0% year on year)	+10
Flour price revisions accompanying revised wheat prices, others	(97)
Bran prices	+0
Overseas sales	+125
<b>Processed Food</b>	<b>+6.9 billion yen</b>
Domestic processed food sales	+16
Overseas processed food sales	+18
Oriental Yeast sales	+42
Nisshin Pharma sales	(7)
<b>Prepared Dishes and Other Prepared Foods</b>	<b>+0.4 billion yen</b>
Prepared dishes and other prepared foods sales	+4
<b>Others</b>	<b>+0.6 billion yen</b>
NBC Meshtec sales	+25
Facility construction sales, others (Nisshin Engineering, others)	(19)

## 5. Fiscal 2025 Forecasts (3)

### Operating Profit by Segment

(100 millions of yen)

	Forecasts	YoY difference
Flour Milling	290	+4
Processed Food	95	+11
Prepared Dishes and Other Prepared Foods	55	+1
Others	69	+15
Adjustments*	1	+0
<b>Total</b>	<b>510</b>	<b>+32</b>

\* Includes elimination of intersegment transactions, among other adjustments

(100 millions of yen)

Flour Milling	+0.4 billion yen
Domestic wheat flour shipment volume	+1
Sales expansion costs	(4)
Bran prices	+0
Cost related and others	(17)
Overseas operating profit	+24
Processed Food	+1.1 billion yen
Shipment volume	+8
Sales expansion costs	+1
Cost related and others	(1)
Overseas operating profit (incl. Oriental Yeast, Nisshin Pharma exports)	+3
Prepared Dishes and Other Prepared Foods	+0.1 billion yen
Sales	+1
Cost related and others	+0
Others	+1.5 billion yen
Sales	+6
Cost related and others	+9

## Caution Regarding Results Briefing Content

The content of this briefing is based on various assumptions, and thus does not represent any promise or guarantee that numerical targets and initiatives projected for the future will be realized.